IEEE San Francisco GOLD and PG&E Nu NRG Present:

Evolution of the Utility-Scale Solar Industry

Monday, April 11th 12:00 pm – 1:00 pm

DATE & TIME

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LOCATION

Pacific Gas & Electric Conference Room A 245 Market St. San Francisco

INFORMATION

Closest BART Station is Embarcadero Station

RSVP REQUIRED

RSVP by April 4, 2011 to: Frank Oppong foppong@ieee.org

Space is LIMITED and RSVP required for Building Access

LUNCH

Light refreshments provided. Please bring your own lunch.

Climate change, coupled with volatile oil prices and increasing government support and incentives has created a competitive market for the development of renewable energy projects, including utility-scale photovoltaic systems. The U.S. solar market has witnessed rapid growth in the past few years, but the industry is just taking off. While the opportunities are large, fierce competition, complex development regulations, and a challenging financing environment have made completing utility-scale projects a difficult task. Come and learn about this fascinating realm of utility-scale development and both the challenges and outlook for this industry as renewable technologies comprise a larger portion of electric generation in the United States.



Mark McLanahan, Senior Vice President of Acquisitions

Mr. McLanahan is currently responsible for sourcing, negotiating, and closing external solar project opportunities for Fotowatio Renewable Ventures to complement internal development activities. As a founding member of the company, he has worked on a variety of projects from the

large "behind-the-meter" projects already in the company's operating portfolio to the utility-scale projects currently in the development pipeline. Prior to FRV, Mr. McLanahan was with Gap Inc. for seven years, most recently as Director of Company Planning with responsibility for business planning and financial risk management. Prior to that, he was on the EMEA financial planning team for Compaq Computer in Munich, Germany. Mr. McLanahan has a Master's Degree from The Wharton School, University of Pennsylvania and an undergraduate degree in International Business from the University of Colorado, Boulder.



